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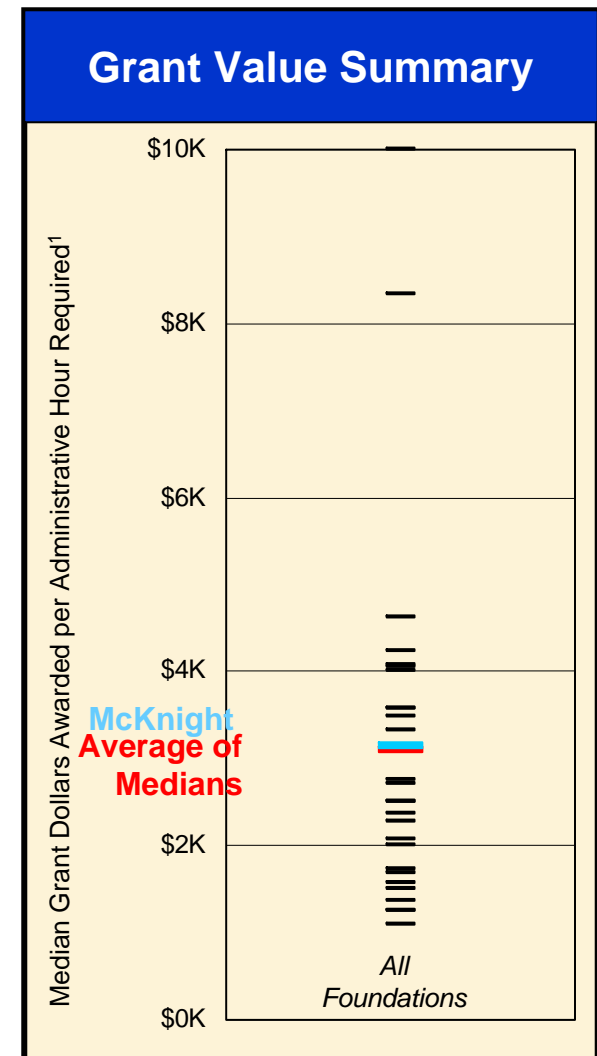
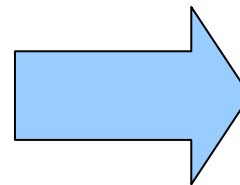
Grant Value Summary

The Grant Value Summary describes grant dollars awarded to grantees in comparison to administrative requirements on grantee.

- ◆ *McKnight awards approximately the median amount of grant funding per administrative hour required of grantees relative to the other foundations in our sample.*

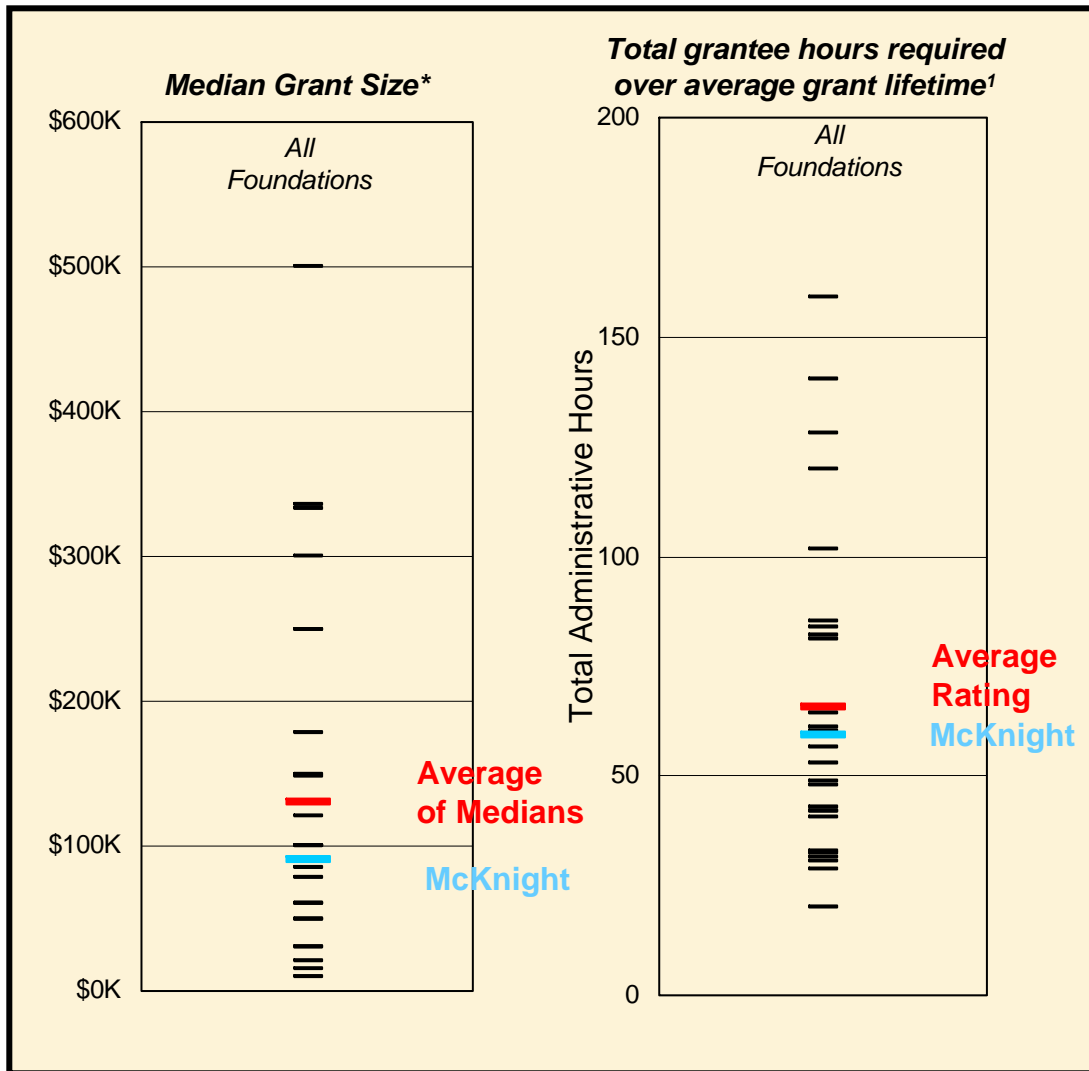
This composite measure includes:

- *The total value of the grant awarded*
- *The total time necessary to fulfill the administrative requirements of the grant.*



Grant Size and Administrative Time Required

McKnight makes slightly smaller grants (at the median) than other foundations. The administrative time it requires of grantees is about average.



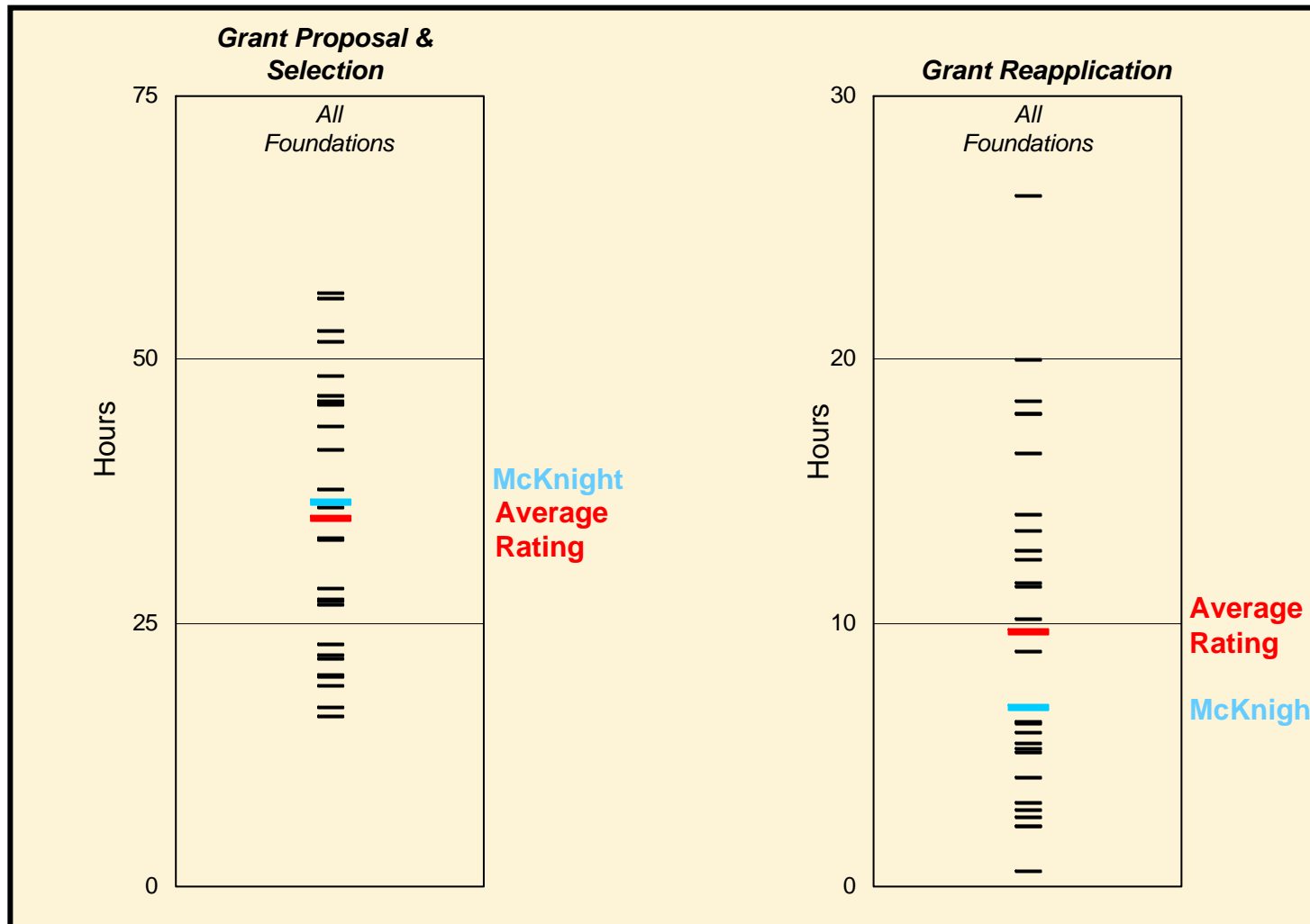
Selected Grantee Quotes

- ◆ *“Their processes are very efficient and non-bureaucratic. We are treated like colleagues, not grantees.”*
- ◆ *“They are very efficient.”*
- ◆ *“Our organization has been very pleased with the way McKnight operates. They have always been respectful of our time by making sure the necessary forms and information for writing proposals and grants is accessible.”*

Survey-wide Analysis Fact: Neither increasing grant size nor grant value – except at the extremes – predict increased ratings of impact on the grantee or satisfaction as well as improved interactions and communications.

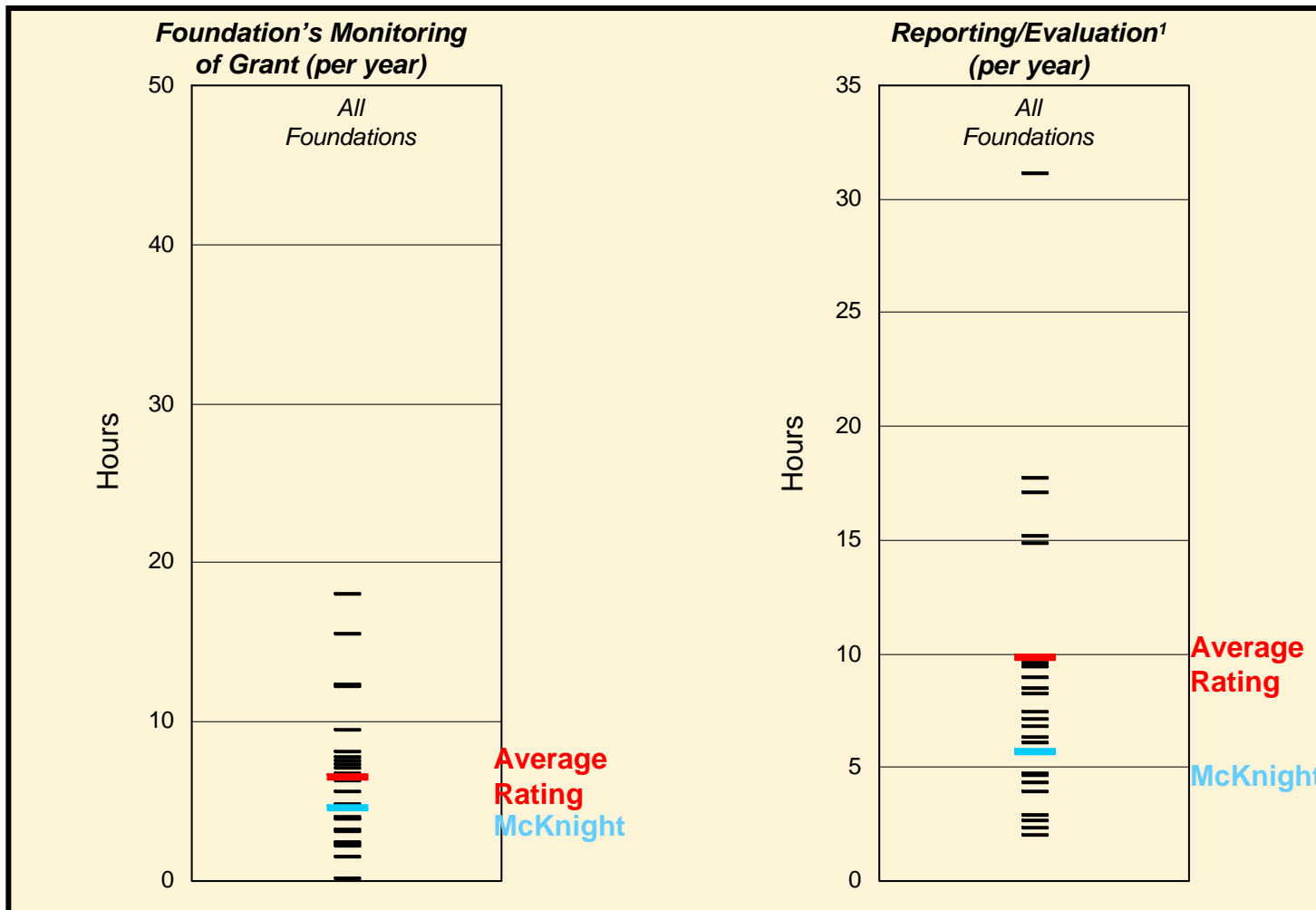
Administrative Time – Selection

The application process requires an average amount of administrative time for McKnight grantees.



Administrative Time – Monitoring and Evaluation

Compared to other foundations, McKnight’s monitoring requirements take an average amount of administrative time to complete yearly, while reporting/evaluation activities require slightly less time than average on an annual basis.

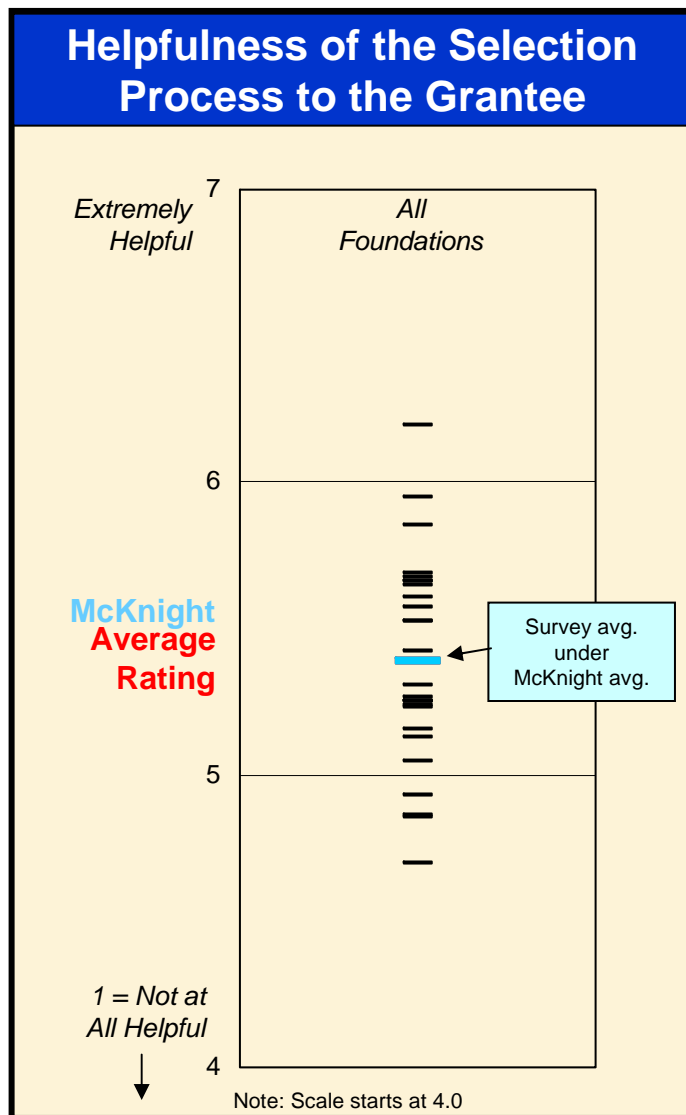


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Helpfulness of Selection Process

Participating in the selection process at McKnight is seen as average in helpfulness to the grantee compared to participation in the selection process of other foundations.

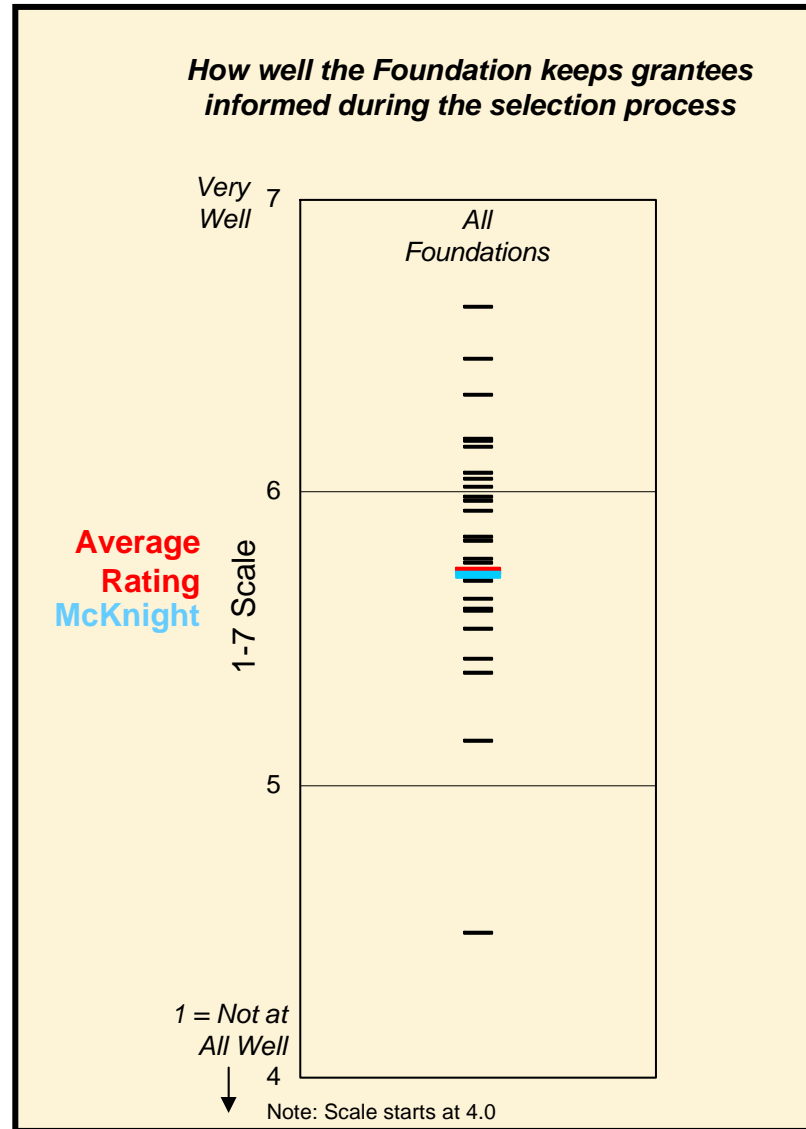


Selected Grantee Quotes

- ♦ *“Our particular program officer is one of the best foundation program officers I have ever encountered. He clearly had read all of the materials we submitted and asked really good questions in the review process which helped to strengthen our program.”*
- ♦ *“In our experience, the project that is of best fit and most likely to be funded is shaped after initial proposal submission, while in conversation with consultants who will be administering the site visit. These conversations are truly essential to concisely fitting our agency's proposed project within the foundation's objectives.”*
- ♦ *“Staff were very clear about criteria and expectations and very helpful in crafting the proposal. Subsequently they have been helpful in discussions about specific organizations that we have assisted or proposed to assist through the grant.”*
- ♦ *“The foundation's guidelines are very clear and the application process simple. My communications with the program officer have been very satisfying, and the length of the McKnight decision process is much shorter than many foundations.”*

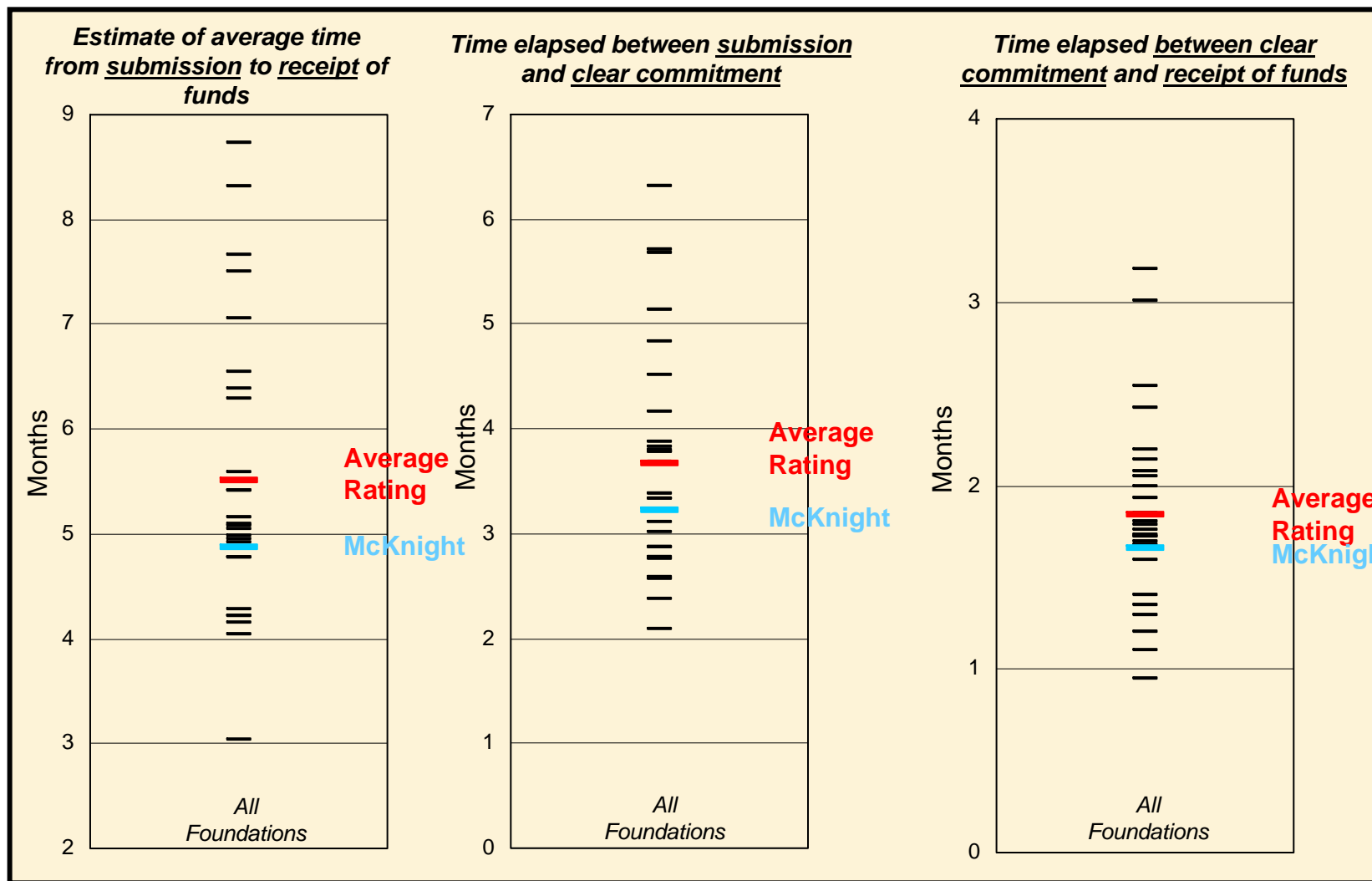
Communication During Selection Process

McKnight keeps grantees as well informed of progress of their progress in the selection process as other foundations whose grantees were surveyed.



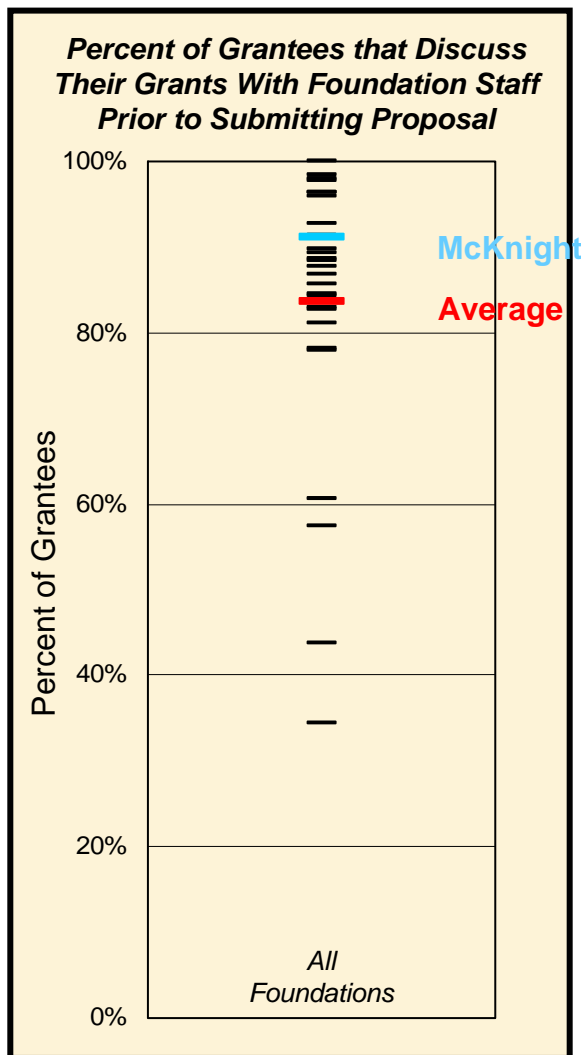
Length of Selection Process

The selection process at McKnight is somewhat shorter than average – driven by both a shorter time to make a commitment and to disburse funds after the decision than at other foundations.

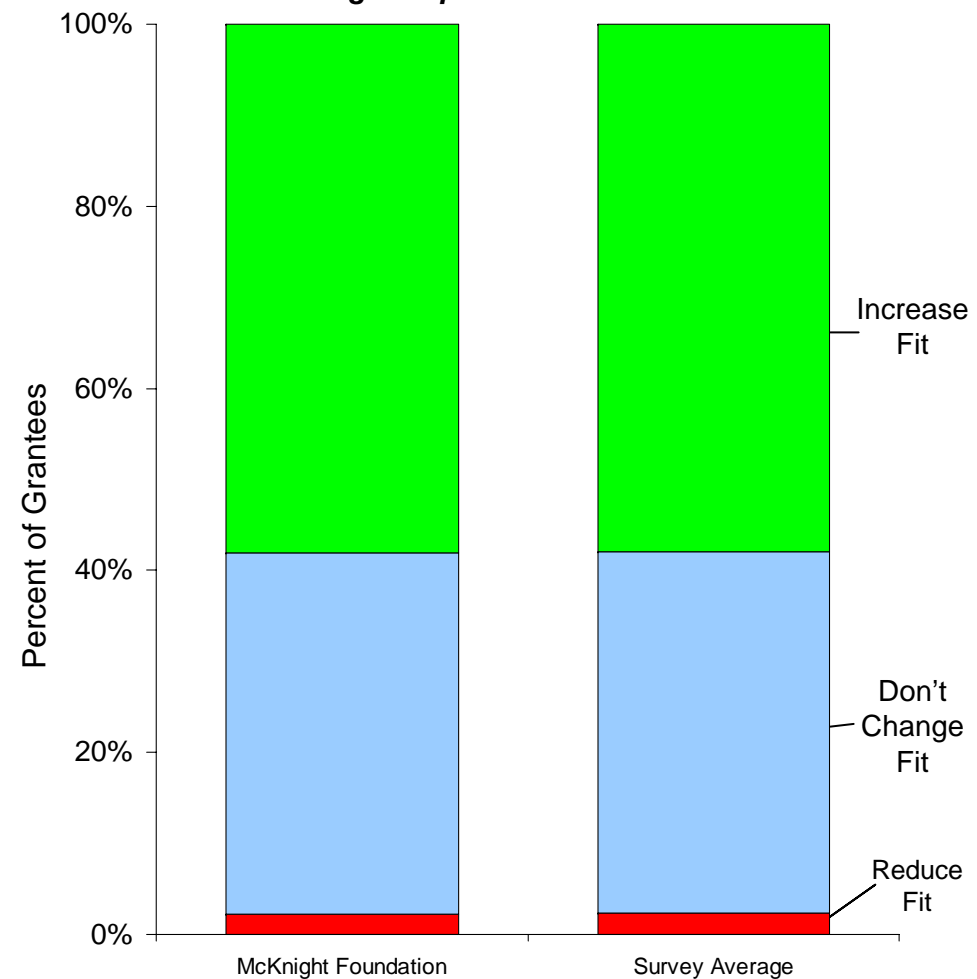


Discussion of Grants During Selection Process

Ninety-one percent of McKnight grantees say they discuss their grant proposals with Foundation staff prior to submission – an above average percentage compared to other foundations. Like at other foundations, those grantees report that modifications made in response generally increase or do not change the fit of the grant proposal with their own priorities.

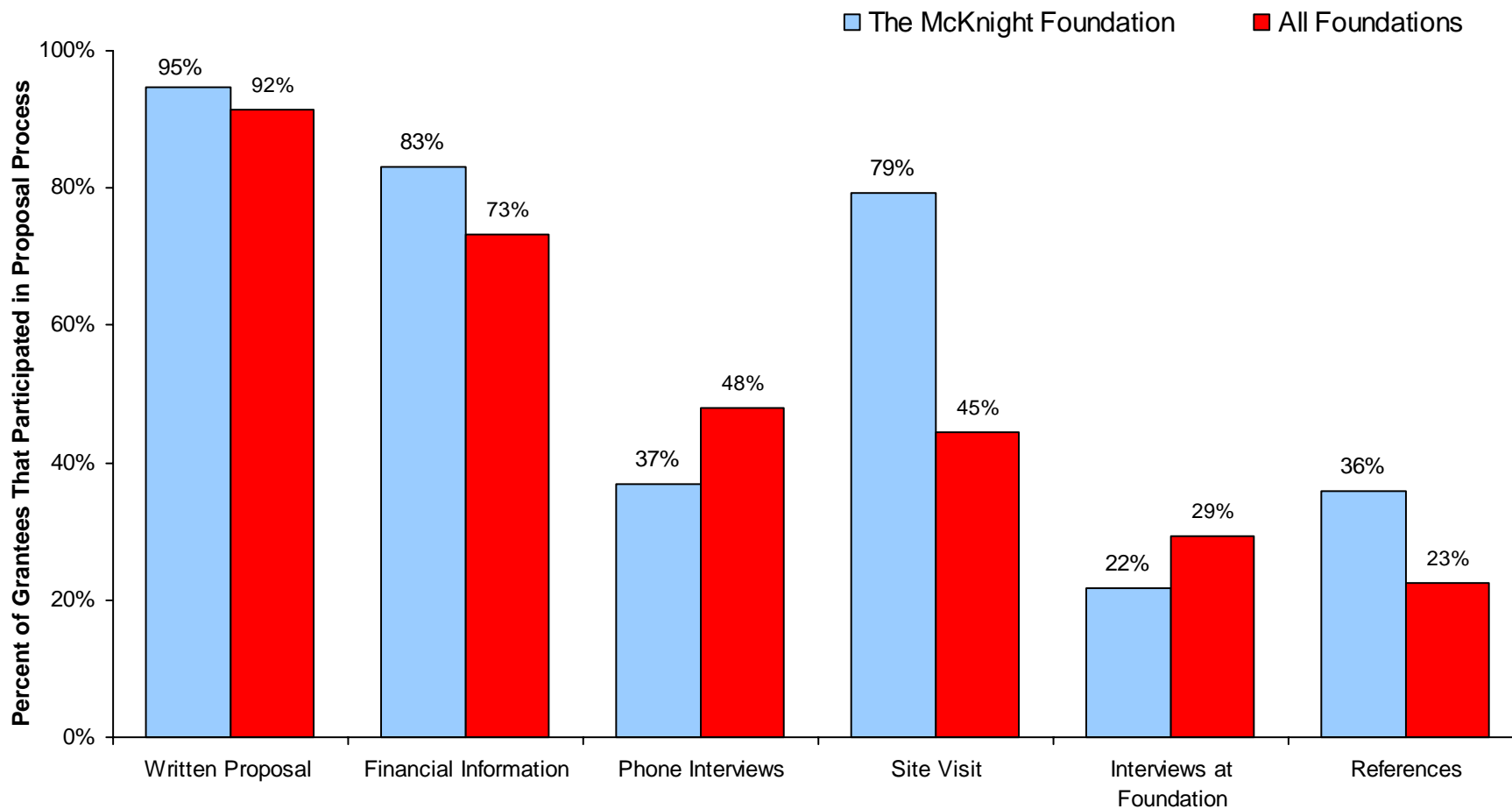


How Do Responses to Discussion with Foundation Program Officer Change Proposal's Fit with Grantee Priorities?



Data Requested During Selection Process

Relative to other foundations, the McKnight Foundation requests more information from grantees during the selection process, especially site visits.

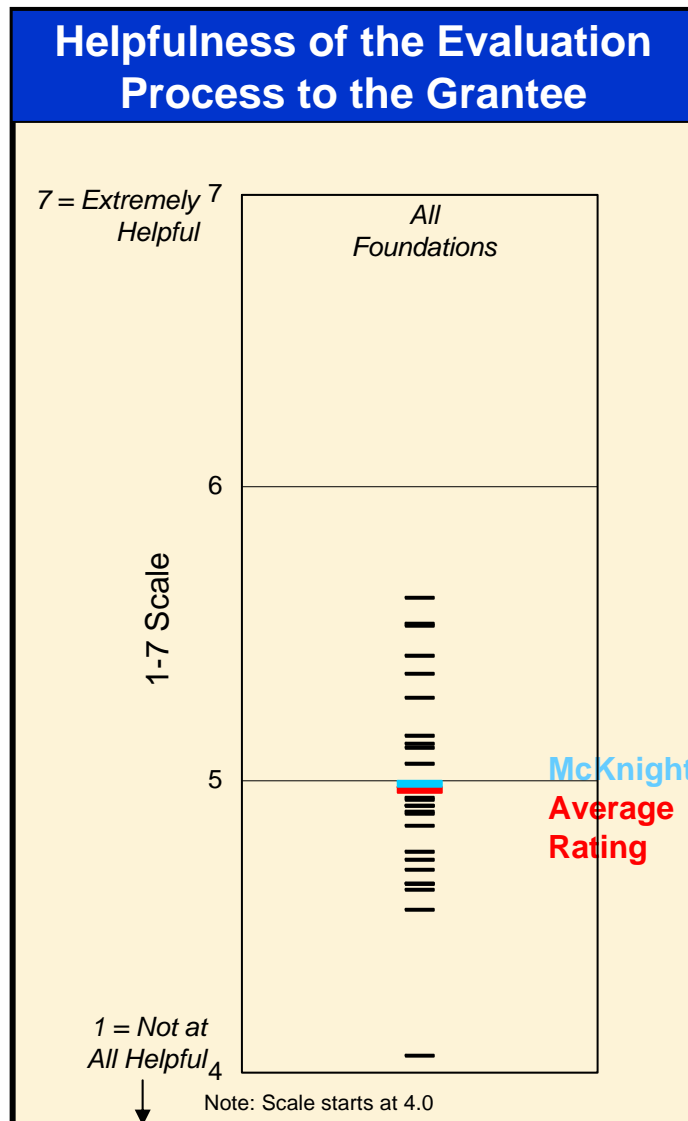


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Helpfulness of Evaluation/Reporting Process

Relative to other foundations, the McKnight Foundation's evaluation¹ process is reported to be of average helpfulness to grantees.

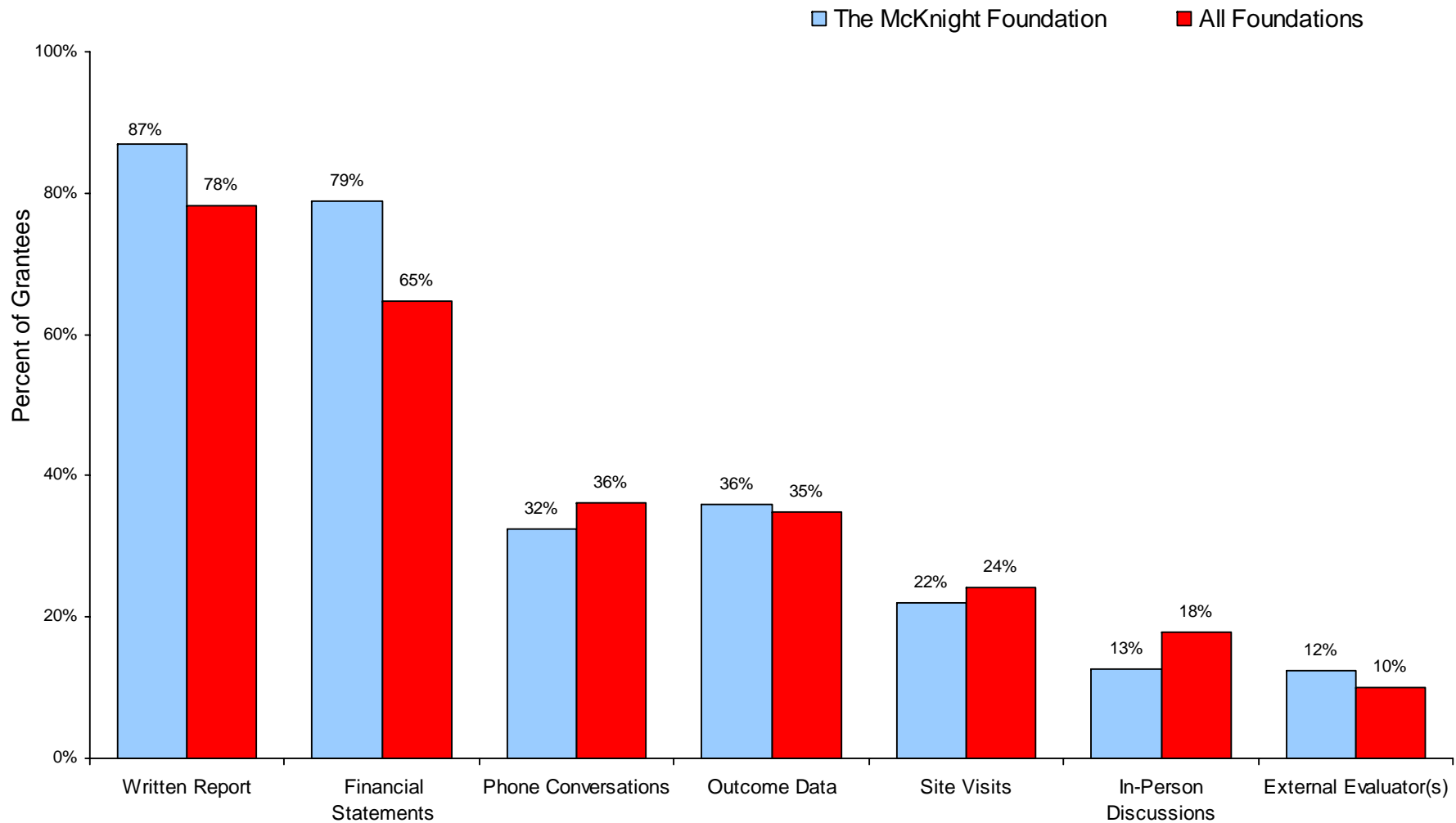


Selected Grantee Quotes

- ♦ *“The foundation has challenged us to respond to real need, to take chances, and to stretch in the setting of our goals. These are notably worthwhile attributes, and distinguish our interactions with the McKnight Foundation from those with certain other funders.”*
- ♦ *“The foundation has been pleasant, but it would be helpful to receive information or a response to our program reports. Don’t get me wrong, a check for continuation funding speaks volumes, but a personal response to the report would be helpful.”*
- ♦ *“The foundation impact included development of useful evaluation and outcome data.”*
- ♦ *“We’re doing a cutting-edge activity. Something the bureaucrats would not fund (too threatening). McKnight is essential to our creativity and improving the community! But they need to watch out for the activities of their 3rd party evaluators.”*

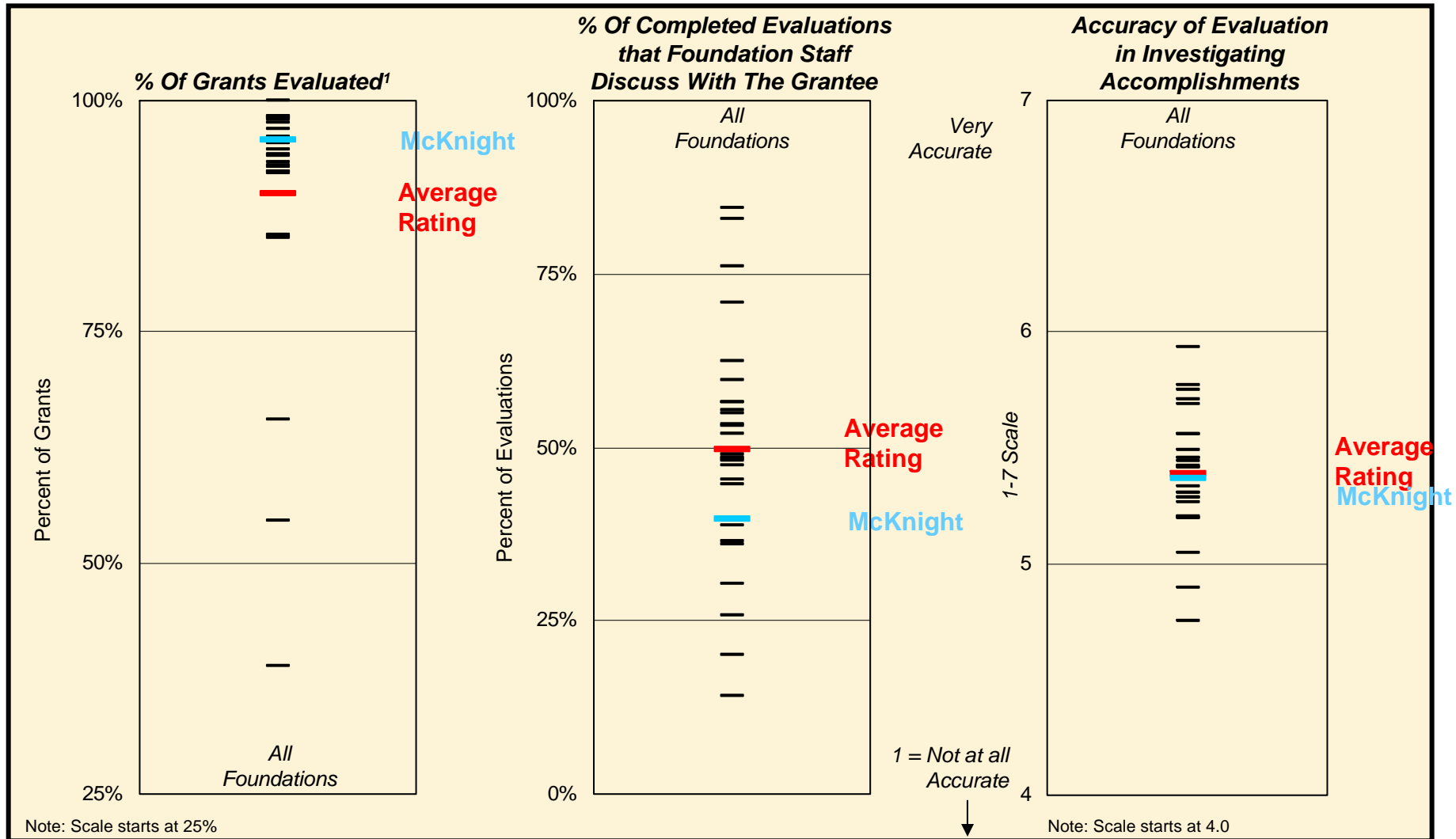
Data Requested During the Evaluation/Reporting Process

Grantees report a wide range of activities as part of the evaluation/reporting process. McKnight requires more written reports and financial statements during the evaluation process.



The Evaluation/Reporting Process

Nearly all McKnight grantees report participating in an evaluation of their grant. Only 40 percent report discussing the evaluation with Foundation staff, a below average proportion. McKnight grantees believe these evaluations are average in accuracy.



1: "Evaluation" is self-defined by grantees as nearly any reporting or evaluation material submitted to the foundation after the grant has been awarded. This may not correspond to foundation definition.

Setting Quantitative/ Measurable Targets

McKnight requires an average proportion of grantees to report against quantitative targets for grants. The Foundation is less likely than average to help grantees set these targets. The targets are perceived to be about as realistic as average.

